



儒鴻企業股份有限公司

Eclat Textile Co.,Ltd

All-In-One Supplier

Setting the path for excellence



2020/03/09



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Company Profile

Year of Establishment	1977
Capital	US\$ 91,000,000 (TWD \$ 2,744 M)
Chairman/CEO	C.H. Hung
Group Employee	1,800 employees (Taiwan) ; 16,200 employees (Overseas)
Status	IPO in Taiwan Stock Market in 2001 (1476-TW)
Main products	<ul style="list-style-type: none">• Provide the vertical integration supply chain including knitting, dyeing, finishing, and garment making.• Specialize in functional elastic circular knitting fabrics & garments for performance and sportswear.

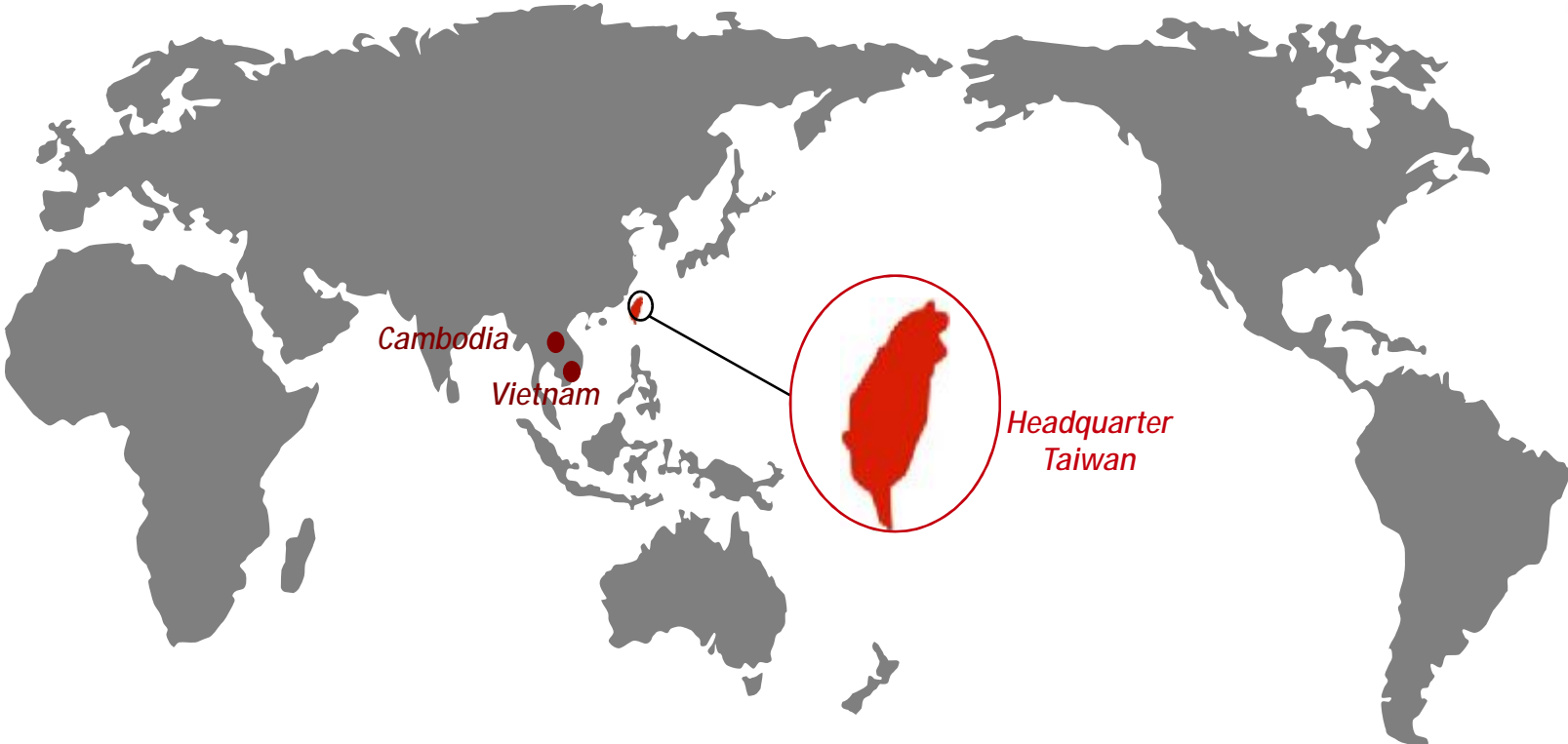


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Global Strategy



● 17 Garment Factories ● 2 Fabric Mill Bases



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Competitive advantage

- Ø Global strategy to shorten the lead-time and strengthen competition
- Ø 170 R&D Technicians attend to the task to provide more than 3,000 new fabrics per year
- Ø Quick response to produce 150 pieces of sample per day
- Ø Deeply collaborative development with the first tier international brand and built up a strategy partner relationship with our customers
- Ø Advantage of production economies of scale and Vertical integration

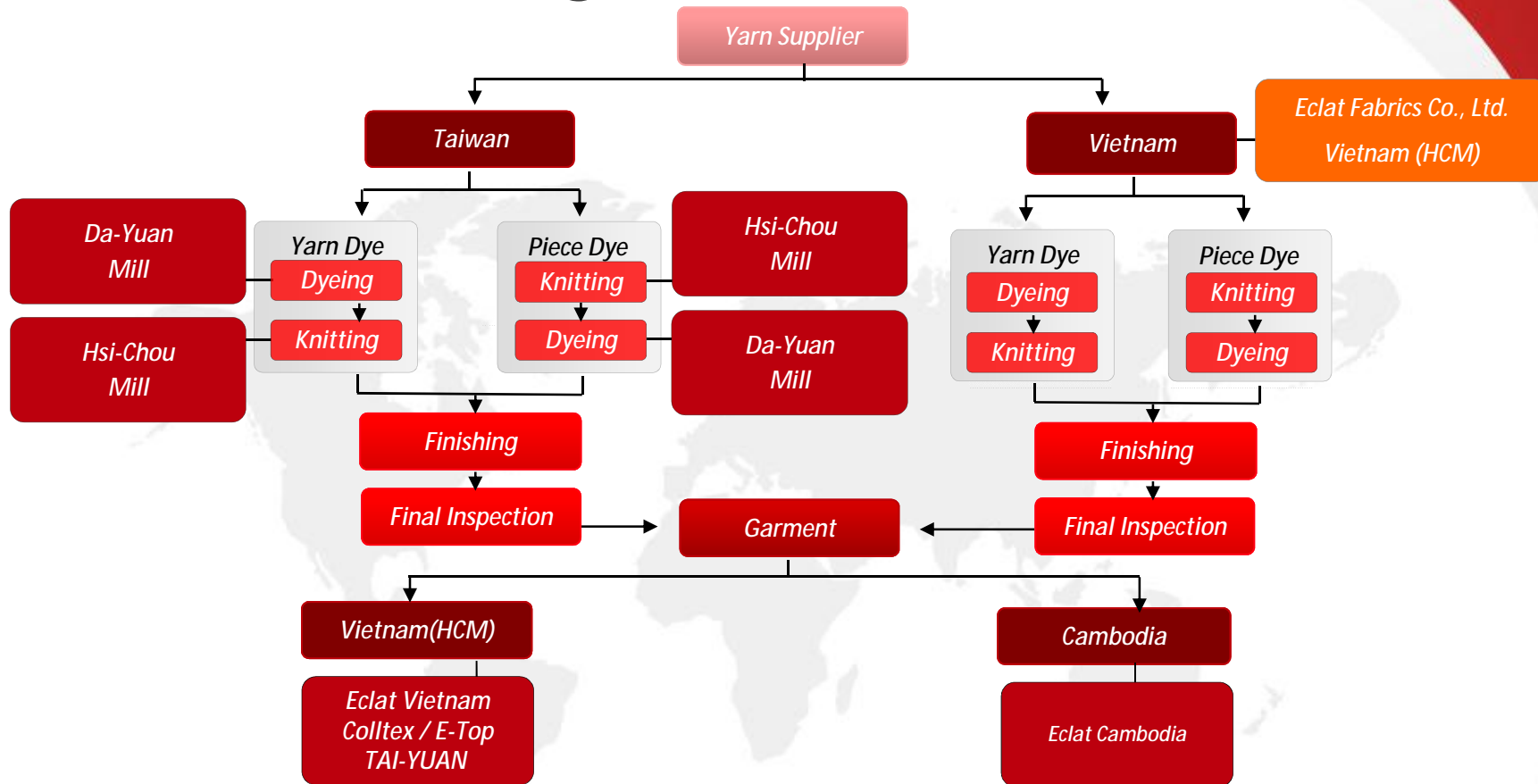


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Vertical Integration



Sector	Fabrics	Garments
Capacity per month *	15,000,000 yards	10,000,000 pieces

* Including outsourcing capacity.



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Product-Fabrics

Functional Series

- Moisture Management
- Anti-Bacterial Function
- UV-Cut
- 3X Dry
- High Compression
- Lycra Sport
- Anti-Pilling



Sustainable Series

- Soybean
- Sea cell
- Polypropylene
- Recycle Fiber
- Organic Cotton
- Tencel / Modal Rayon
- Sorona & Apexa



Innovation Series

- Basic warmth & Cool
- Safety Control: Reflected Effect
- Self-cleaning & water repellent
- Well-being series: Sensation / Freshness
- Stretch Polyester
- Improved material

Outdoor Series

- Thermal Control: Warm/Cool
- Anti-snagging
- Light weight knitting
- Water proof & Breathable
- Wind block knitting
- Knitting lamination
- UV-Cut



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Product-Garments

Performance Sports Series



Applying organic & Recycle polyester to create green fashion.

Non-Sew (Welding)



Produce in Taiwan and Vietnam

Fashion Sports



High design capability, especially on yoga clothes and multi-functional sportswear.

Seamless



Well know-how on seamless garments producing.



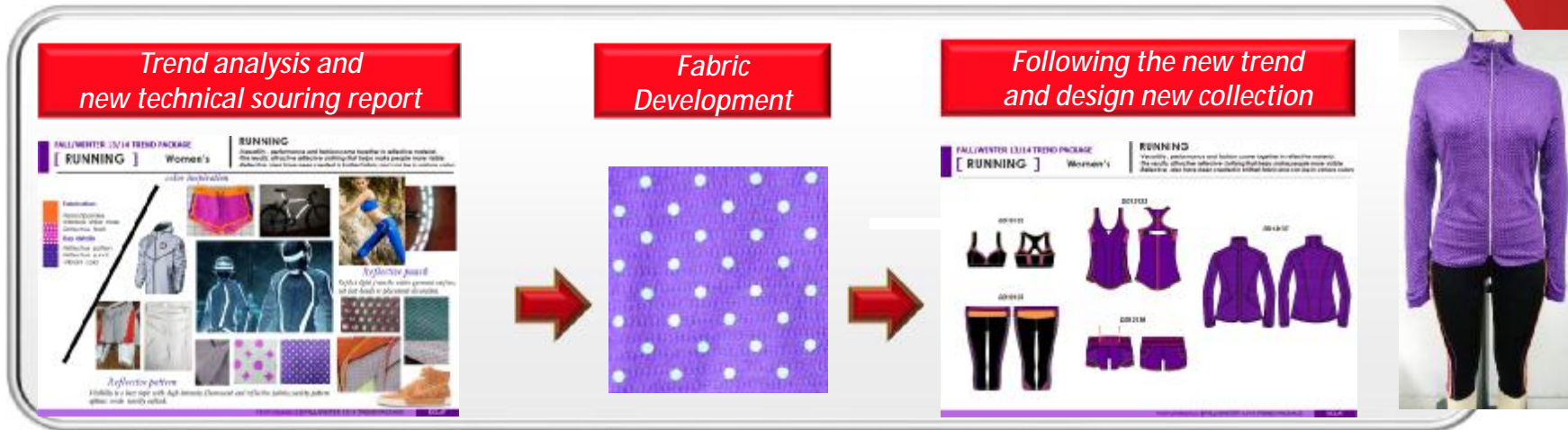
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Successful Customer Service

u Customized Design Package Service



Yoga collection



Performance Wear



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Successful Customer Service

Four conditioned Laboratories



Certification



bluesign



ISO 14001



NIKE



adidas



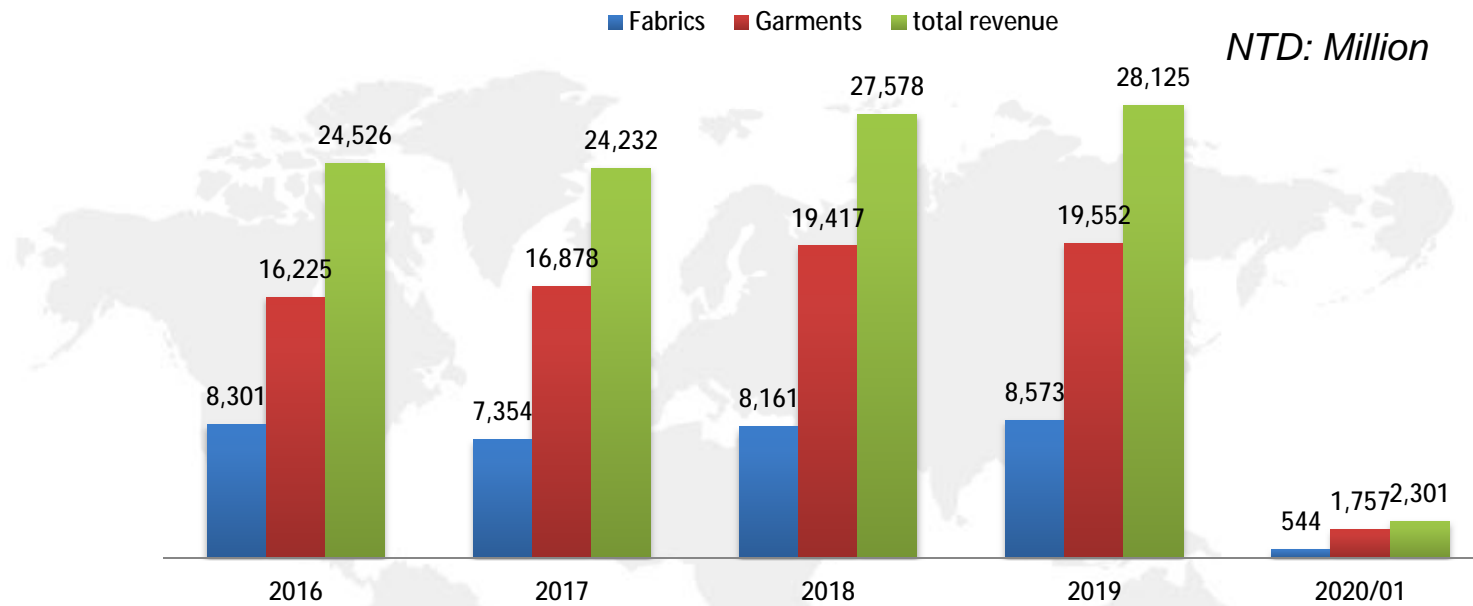
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Financial overview

The operating revenue for last 4 years



Year	2016	2017	2018	2019	2020/01*
Fabrics	8,301	7,354	8,161	8,573	544
Garments	16,225	16,878	19,417	19,552	1,757
Total Revenue	24,526	24,232	27,578	28,125	2,301
Growth rate	-3.90%	-1.20%	13.81%	1.98%	-4.73%

*the period is Jan. 2020.



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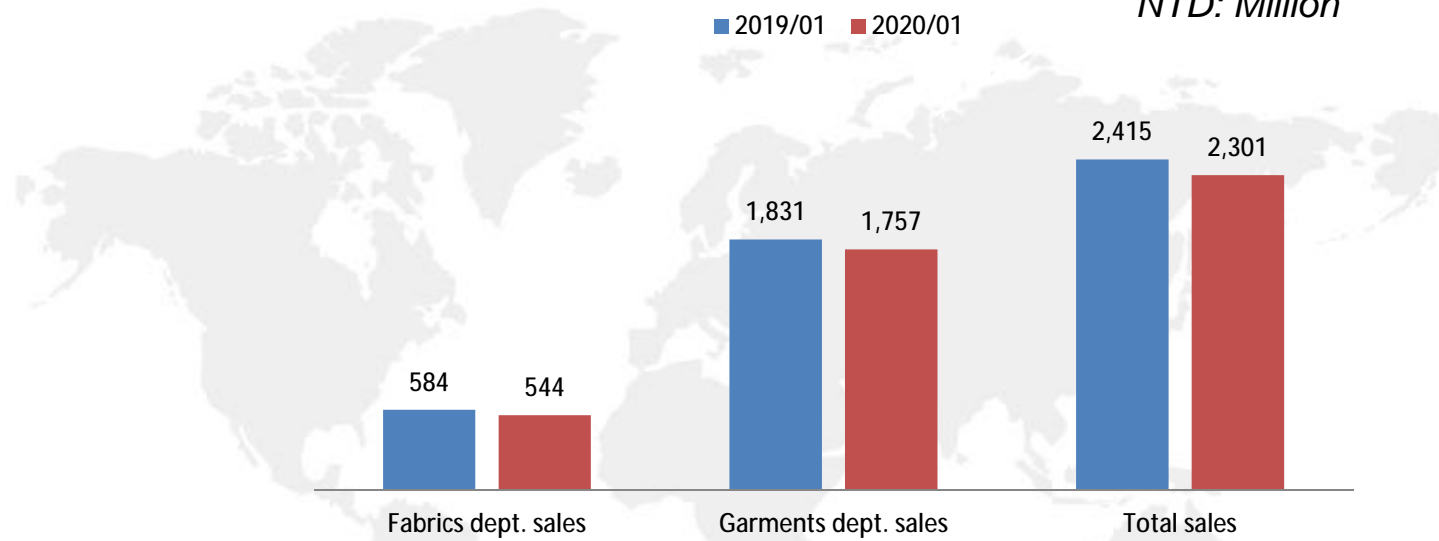


Financial overview

Year On Year

■ 2019/01 ■ 2020/01

NTD: Million



Year	Fabric dept. sales	Garment dept. sales	Total sales
2019/01*	584	1,831	2,415
2020/01*	544	1,757	2,301
YoY	-6.85%	-4.04%	-4.73%

*the period is Jan.



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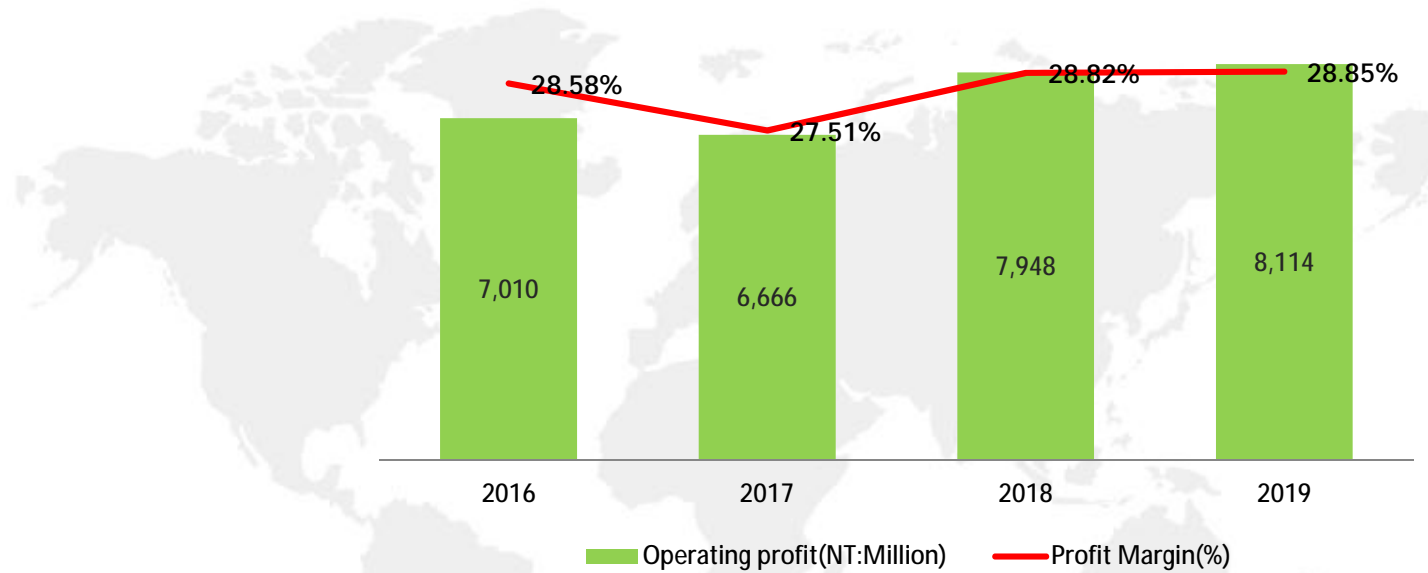
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Financial overview – Consolidated Operating Profit

NT: Million

Consolidated Profit Margin for last 4 years



Year	2016	2017	2018	2019
Consolidated Profit Margin	28.58%	27.51%	28.82%	28.85%
Consolidated Operating Profit	7,010	6,666	7,948	8,114

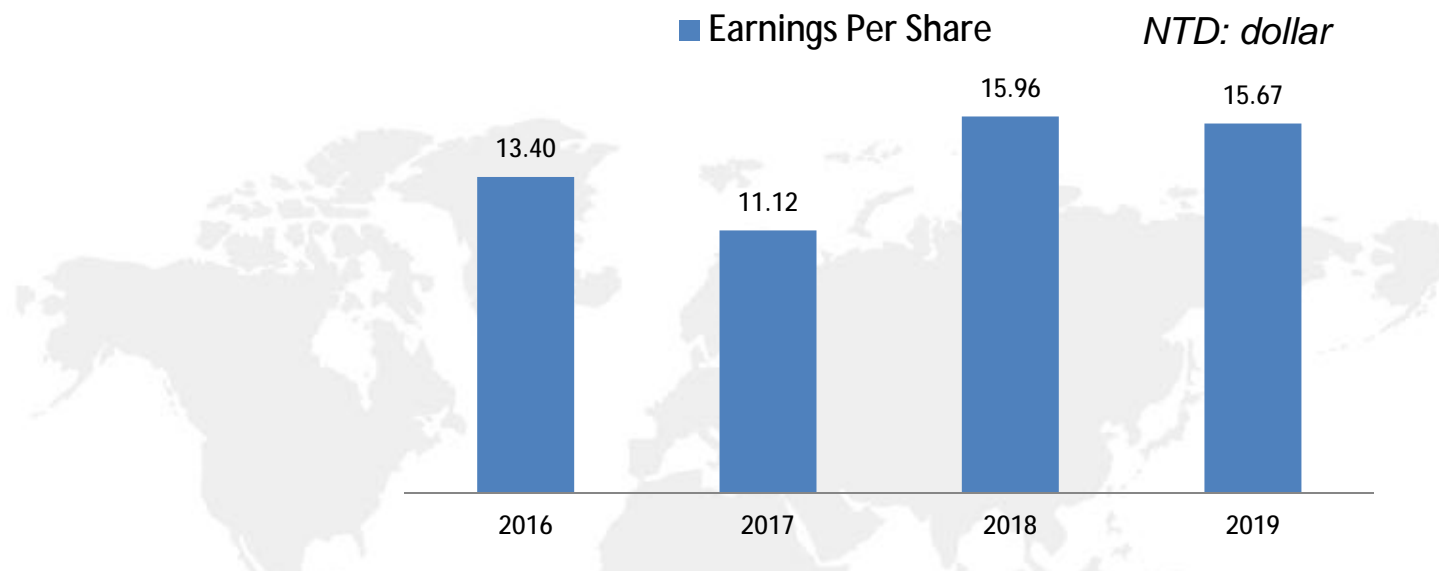


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Financial overview - EPS



Year	2016	2017	2018	2019*
Net income (NT:Million)	3,660	3,052	4,380	4,299
Earnings Per Share (NT: dollar)	13.4	11.12	15.96	15.67
Cash dividends (NT dollar per share)	10.5	9.5	11.0	11.0
Stock dividends (NT dollar per share)	0.2	0.0	0.0	-

* 2019 profit distribution proposal is only approved by BOD and unratified by shareholders' meeting.



Thank you *Q&A*

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