



儒鴻企業股份有限公司

Eclat Textile Co.,Ltd

*All-In-One Supplier*

*Setting the path for excellence*



2019/06/18

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# Company Profile

<b>Year of Establishment</b>	1977
<b>Capital</b>	US\$ 91,000,000 ( TWD \$ 2,744 M)
<b>Chairman/CEO</b>	C.H. Hung
<b>Group Employee</b>	1,800 employees (Taiwan) ; 16,200 employees (Overseas)
<b>Status</b>	IPO in Taiwan Stock Market in 2001 (1476-TW)
<b>Main products</b>	<ul style="list-style-type: none"><li>• Provide the vertical integration supply chain including knitting, dyeing, finishing, and garment making.</li><li>• Specialize in functional elastic circular knitting fabrics &amp; garments for performance and sportswear.</li></ul>

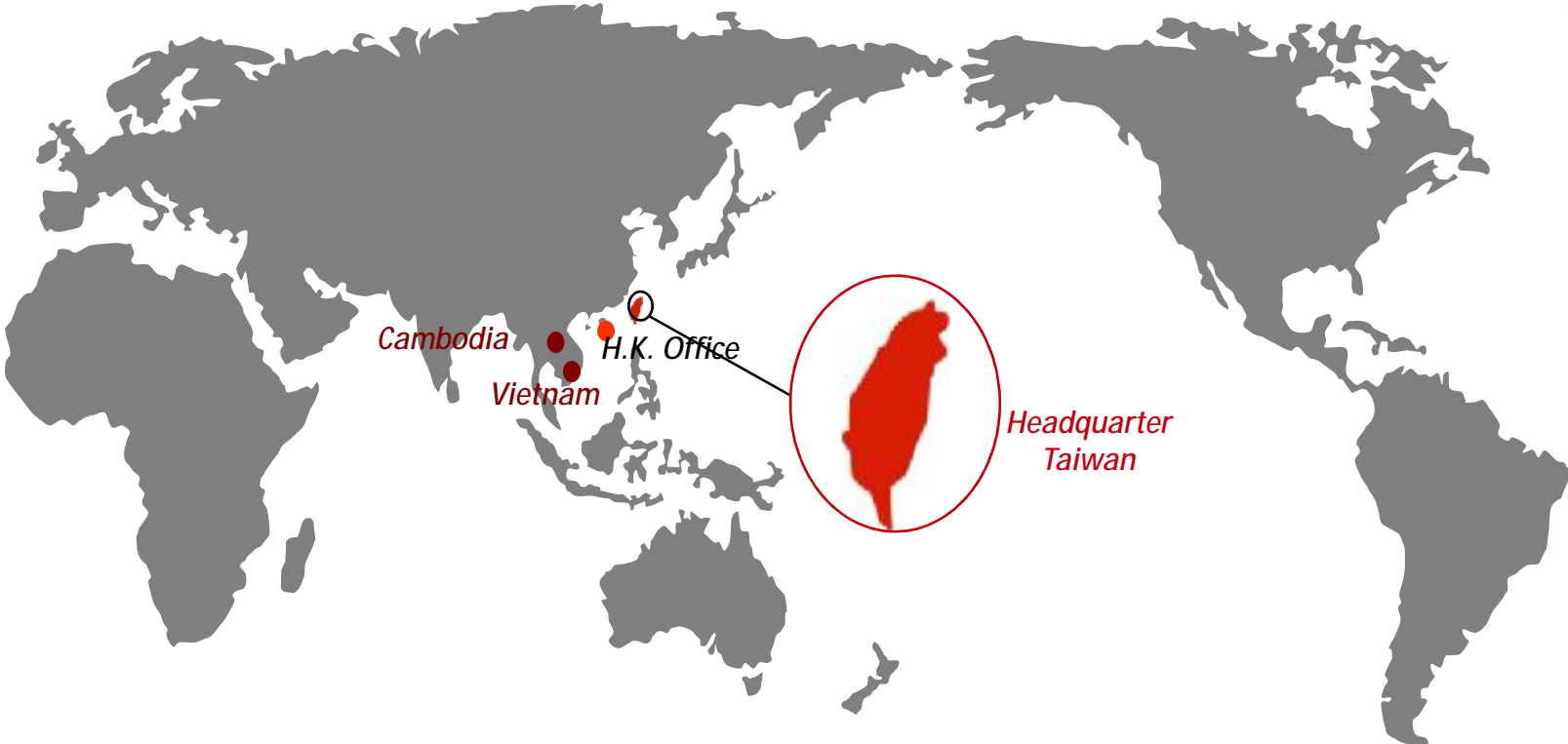


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# Global Strategy



● 1 Office      ● 17 Garment Factories      ● 2 Fabric Mill Bases



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# Competitive advantage

- Ø Global strategy to shorten the lead-time and strengthen competition
- Ø 170 R&D Technicians attend to the task to provide more than 3,000 new fabrics per year
- Ø Quick response to produce 150 pieces of sample per day
- Ø Deeply collaborative development with the first tier international brand and built up a strategy partner relationship with our customers
- Ø Advantage of production economies of scale and Vertical integration

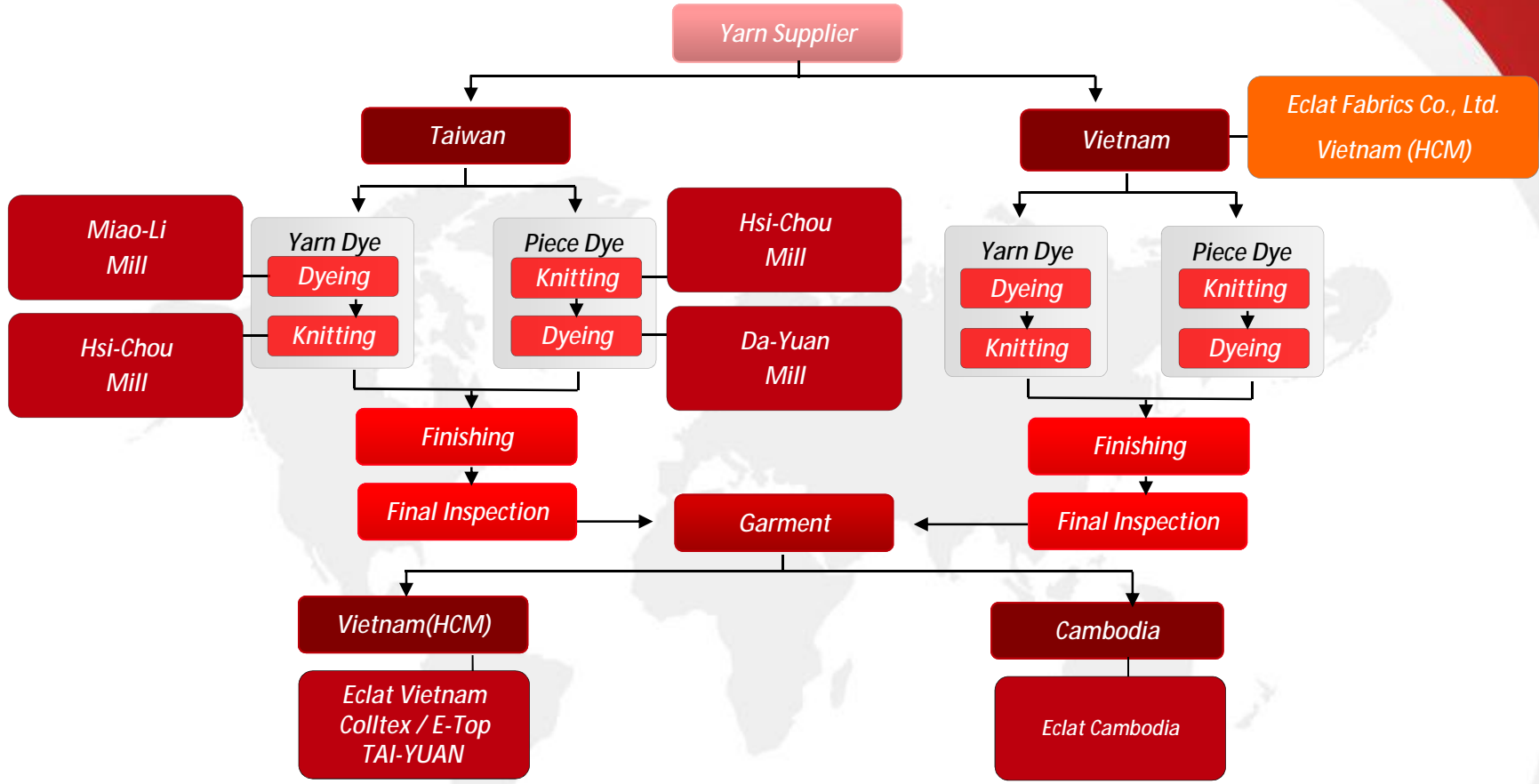


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# Vertical Integregration



Sector	Fabrics	Garments
Capacity per month *	15,000,000 yards	10,000,000 pieces

\* Including outsourcing capacity.



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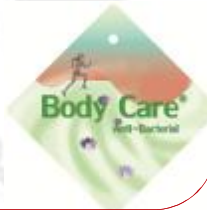
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# Product-Fabrics

## Functional Series

- Moisture Management
- Anti-Bacterial Function
- UV-Cut
- 3X Dry
- High Compression
- Lycra Sport
- Anti-Pilling



## Sustainable Series

- Soybean
- Sea cell
- Polypropylene
- Recycle Fiber
- Organic Cotton
- Tencel / Modal Rayon
- Sorona & Apexa



## Innovation Series

- Basic warmth & Cool
- Safety Control: Reflected Effect
- Self-cleaning & water repellent
- Well-being series: Sensation / Freshness
- Stretch Polyester
- Improved material

## Outdoor Series

- Thermal Control: Warm/Cool
- Anti-snagging
- Light weight knitting
- Water proof & Breathable
- Wind block knitting
- Knitting lamination
- UV-Cut



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# Product-Garments

## Performance Sports Series



Applying organic & Recycle polyester to create green fashion.

## Non-Sew (Welding)



Produce in Taiwan and Vietnam

## Fashion Sports



High design capability, especially on yoga clothes and multi-functional sportswear.

## Seamless



Well know-how on seamless garments producing.



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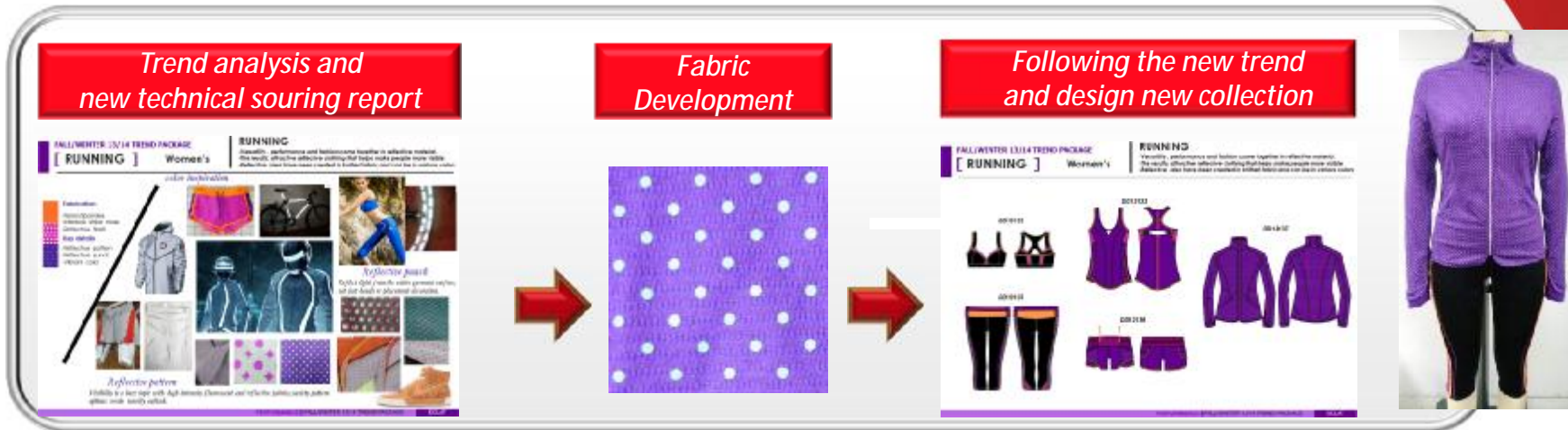
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# Successful Customer Service

Customized Design Package Service



## Yoga collection



## Performance Wear



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# Successful Customer Service

Four conditioned laboratories



Certification

bluesign  
certificate

bluesign

ISO 14001

NIKE

adidas



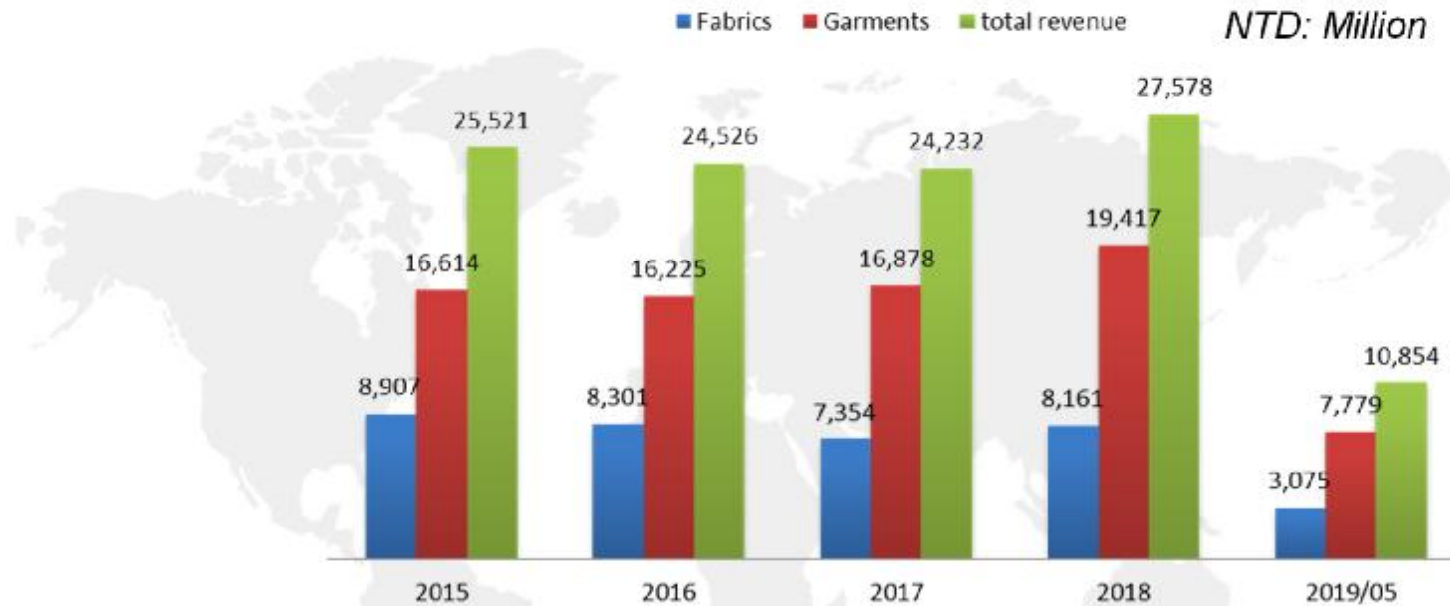
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# Financial overview

The operating revenue for last 4 years



Year	2015	2016	2017	2018	2019/05*
Fabrics	8,907	8,301	7,354	8,161	3,075
Garments	16,614	16,225	16,878	19,417	7,779
Total Revenue	25,521	24,526	24,232	27,578	10,854
Growth rate	22.44%	-3.90%	-1.20%	13.81%	-3.16%

\*the period is from Jan. to May 2019.



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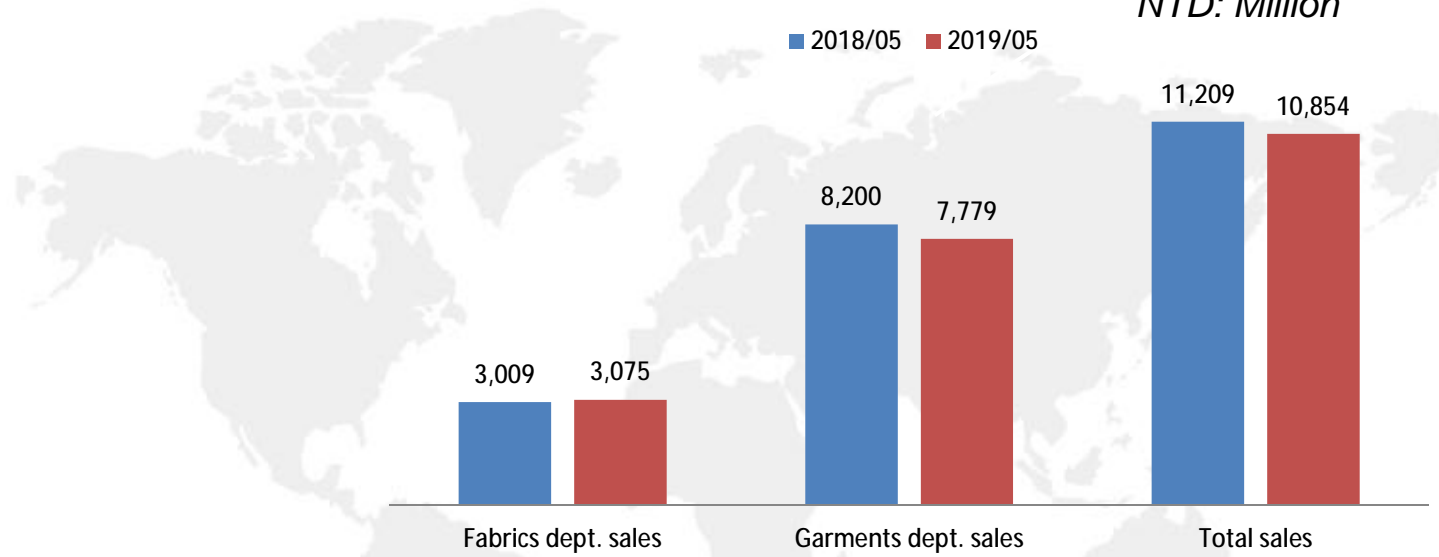


# Financial overview

## Year On Year

NTD: Million

■ 2018/05 ■ 2019/05



Year	Fabric dept. sales	Garment dept. sales	Total sales
2018/05*	3,009	8,200	11,209
2019/05*	3,075	7,779	10,854
YoY	2.19%	-5.13%	-3.16%

\*the period is from Jan. to May.



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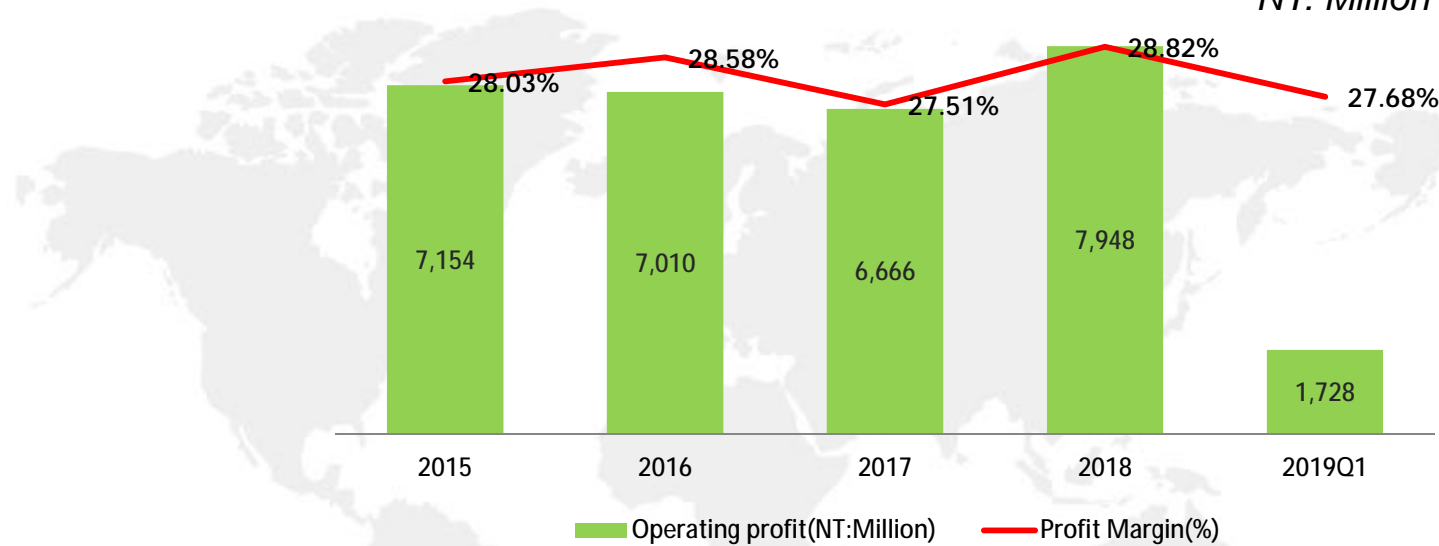
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# Financial overview – Consolidated Operating Profit

## Consolidated Profit Margin for last 4 years

NT: Million



Year	2015	2016	2017	2018	2019Q1
Consolidated Profit Margin	28.03%	28.58%	27.51%	28.82%	27.68%
Consolidated Operating Profit	7,154	7,010	6,666	7,948	1,728



# Financial overview - EPS



Year	2015	2016	2017	2018*	2019Q1**
Net income(NT:Million)	4,174	3,660	3,052	4,380	901
Earnings Per Share (NT: dollar)	15.99	13.4	11.12	15.96	3.28
Cash dividends (NT dollar per share)	10.5	10.5	9.5	11.0	-
Stock dividends (NT dollar per share)	0.0	0.2	0.0	0.0	-

\* 2018 profit distribution proposal is only approved by BOD and unratified by shareholders' meeting.

\*\*the period is from 2019/1/1 to 2019/3/31



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# Thank you Q&A

**ECLAT TEXTILE CO.,LTD.**

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